**The Team**

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### Academic Matters

#### Program Offer for Exchange Students

On its campus in Vallendar, WHU offers a Bachelor in International Business Administration Program for undergraduate exchange students and since Fall 2013, a Master in Finance Program in addition to the Master in Management Program for graduate exchange students.

On its campus in Düsseldorf, WHU graduate exchange students fulfilling the MBA admission requirements can choose classes from the Full-time and Part-time MBA Program. For more information on these programs such as academic calendar etc. see “WHU Campus Düsseldorf MBA Fact Sheet”.

Due to the different campus locations and program structures, graduate exchange students can no longer mix MSc and MBA courses.

#### Course Catalog

www.whu.edu/courseguide

#### Language of Instruction

Two undergraduate tracks are offered: either with 80% or 100% of the courses in English. The graduate programs are taught completely in English.

#### Language Requirements

BSc and MSc exchange students do not need to prove their proficiency in English as we trust the selection process of our partner universities. However, a high level of English proficiency is required as the majority of the courses are taught and examined in English. We therefore strongly
recommend that exchange students have English language skills equivalent to an internet based TOEFL score of at least 95.

**Academic Information**

| Class format: Lectures, seminars and exercises |
| Class size: 30 to 40 students |
| Examination types: Exams, papers, cases, presentations and participation |
| Attendance: Mandatory |
| Workload: 5 to 7 courses per term for all programs |

**German Language Course**

WHU offers intensive German courses throughout the semester. Exchange students have the opportunity to participate in one of the 4 levels offered, from beginners to advanced. The course is worth 5 ECTS credits and tuition-free for exchange students.

**Additional Student Services Available**

- Personalized academic counseling
- VIP (Vallendar Integration Program is a student organization to foster the integration of exchange students at WHU)
- Student Buddy Program
- Career Center

### Grading System

<table>
<thead>
<tr>
<th>WHU Grading System</th>
<th>Definition</th>
</tr>
</thead>
<tbody>
<tr>
<td>1,0 1,3</td>
<td>hervorragend EXCELLENT</td>
</tr>
<tr>
<td>1,7 2,0</td>
<td>sehr gut VERY GOOD</td>
</tr>
<tr>
<td>2,3 2,7</td>
<td>gut GOOD</td>
</tr>
<tr>
<td>3,0 3,3</td>
<td>befriedigend SATISFACTORY</td>
</tr>
<tr>
<td>3,7 4,0</td>
<td>ausreichend SUFFICIENT</td>
</tr>
<tr>
<td>5,0 nicht ausreichend</td>
<td>FAIL</td>
</tr>
</tbody>
</table>

**Faculty**

[www.whu.edu/en/faculty-research/faculty/](http://www.whu.edu/en/faculty-research/faculty/)

**Economics**

- IHK-Chair of Small and Medium-Sized Enterprises
- Institute for Industrial Organization
- Intergenerational Economic Policy
- International Trade and Development Economics
- Macroeconomics and International Economics
- Monetary Economics
- Econometrics and Statistics

**Entrepreneurship and Innovation**

- Entrepreneurship I
- Entrepreneurship II
Institute for Family Businesses
Innovation and Organization
Sports and Management
Technology and Innovation Management
Organizational Change

Finance and Accounting
Accounting
Behavioral Finance
Corporate Finance
Empirical Corporate Finance
Empirical Capital Market Research
Finance
International Accounting
Mergers and Acquisitions
Taxation

Marketing and Sales
Marketing and Commerce
Market Research
Sales Management and B2B Marketing
Services Marketing
Digital Marketing

Supply Chain Management
Production Management
Logistics Management
Logistics and Services Management
International Business & Supply Management

Management
Institute of Management Accounting and Control (IMC)
Chair of Leadership and Human Resource Management
Chair of Organization Theory
Chair of Organizational Behavior
Chair of Corporate Strategy and Governance
Chair of Business Information Science and Information Management

Administrative Matters

Academic Calendar*

<table>
<thead>
<tr>
<th>Academic Period</th>
<th>Dates</th>
</tr>
</thead>
<tbody>
<tr>
<td>Fall 2016</td>
<td>September 1 – December 23, 2016</td>
</tr>
<tr>
<td>Quarter I</td>
<td>September 1 – October 29, 2016</td>
</tr>
<tr>
<td>Quarter II</td>
<td>October 31 – December 23, 2016</td>
</tr>
<tr>
<td>Mandatory</td>
<td>August 30 and 31, 2016</td>
</tr>
<tr>
<td>Orientation</td>
<td>August 29, 2016</td>
</tr>
<tr>
<td>Arrival Dates</td>
<td>August 29, 2016</td>
</tr>
<tr>
<td>Spring 2017</td>
<td>January 9 – May 5, 2017**</td>
</tr>
<tr>
<td>Quarter III</td>
<td>January 9 – March 6, 2017</td>
</tr>
<tr>
<td>Quarter IV</td>
<td>March 7 – May 5, 2017</td>
</tr>
</tbody>
</table>

*https://www.whu.edu/academiccalendar/
Mandatory Orientation Arrival Day

January 5 and 6, 2017
January 4, 2017

* All dates are subject to change. The dates usually include exams, but a few exams might take place during the week after the end of each quarter (except for quarter II).

The dates for our MBA exchange program differ and can be found in the WHU Campus Düsseldorf MBA Fact Sheet.

** The official end of the spring semester is August 31st but no classes are offered between May and August. During this time students could do an internship in Germany based on their student residence permit.

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**Deadlines for Nomination & Application**

<table>
<thead>
<tr>
<th>Fall 2016/Full-Year</th>
<th>Spring 2017</th>
<th>Double Degree</th>
</tr>
</thead>
<tbody>
<tr>
<td>Start Date</td>
<td>End Date</td>
<td>Start Date</td>
</tr>
<tr>
<td>June 1, 2016</td>
<td>October 1, 2016</td>
<td>March 1, 2016</td>
</tr>
</tbody>
</table>

**Nomination Procedure**

The home university nominates their student(s) via email including the following information:

- First name and family name of the student
- Student’s gender
- Student’s nationality (for visa purposes)
- Term(s)
- Study program (BSc, MSc)*
- Student’s email address

* Due to the different campus locations and program structures, graduate exchange students can no longer mix MSc and MBA courses.

From now on, the partner university should indicate for each nominee whether this graduate student is applying for our MSc Exchange Program on our Vallendar campus (see our WHU Campus Vallendar BSc MSc Fact Sheet) or our MBA Exchange Program on our Düsseldorf Campus (if eligible).

**Application Process**

After the home university has emailed the nomination to the respective exchange coordinator at WHU, the nominated student(s) will receive instructions for the online application procedure via email.

Shortly after the application deadline, we will process the complete online applications and send an acceptance package including the letter of acceptance for each student to the international office at the home university.
**Housing**

The application for housing is done within the online application. After processing the application the housing office will contact the students directly. Housing is distributed on a **first-come, first-served basis**. Exchange students will be given support to find their apartment before arrival, either by maps, detailed descriptions on how to find the apartment or by a WHU student buddy. **Expected date of arrival:** the day before our mandatory orientation.

**Visa and Residence Permit**

Depending on their nationality, students might need a visa and/or residence permit to study in Germany. While we assist students in applying for their residence permit during orientation, it is the student’s own responsibility to take care of visa matters as early as possible, ideally at least 2 months prior to departure.

Students should contact the German Consulate of their home country (or country of residence) to find out if they need a student visa prior to entering Germany/Europe for study purposes.

**Health Insurance**

All exchange students have to provide proof of health insurance upon their arrival at WHU. It has to cover the following aspects to be acknowledged by the German authorities:

- **Period of time:** coverage of the entire stay in Germany
- **Region:** Germany must be covered
- **Emergencies** must be covered
- **All medical expenses** must be covered

Health insurance with full coverage for sickness, emergencies and all medical expenses is absolutely mandatory for all exchange students in Germany. Students can contact the International Relations Office at WHU in advance to check if their health insurance is sufficient.

**Cost of Living**

A student’s cost of living will be approximately 1100 € per month, depending on their free time activities (e.g. travelling, eating out, using sports facilities, visiting concerts and clubs).

- **Accommodation:** between 520 € and 600 €
- **Mobile Phone:** 30 €
- **Food:** 150 €
- **Laundry:** 20 €
- **Local transportation:** 85 € (monthly bus ticket)
- **Health Insurance:** between 40 and 80 €
- **Miscellaneous (leisure activities):** 300 €