



# THE OHIO STATE UNIVERSITY

## FISHER COLLEGE OF BUSINESS

### Business Finance 4411 Real Estate Management Spring 2019 Syllabus

Mon	7-Jan	Personal Introductions Overview of Class and Expectations Discussion of Business Curriculum to Date Why Real Estate?
Wed	9-Jan	The Role of Real Estate Manager
Mon	14-Jan	Discussion of Property & Ownership Types
Wed	16-Jan	NO CLASS - PK in ATL
Mon	21-Jan	NO CLASS - MLK
Wed	23-Jan	Major Building Components
Mon	28-Jan	Importance of Property Inspections
Wed	30-Jan	The Management Agreement & Lease Agreement
Mon	4-Feb	Exam #1
Wed	6-Feb	NO CLASS
Mon	11-Feb	Revenue Types for Ownership & Management/Expense Types
Wed	13-Feb	Valuation & Advisory - Guest Speaker - Bruce Daubner - Cushman & Wakefield
Mon	18-Feb	Review of Financial Statements/Budgeting
Wed	20-Feb	Real Estate Terms
Mon	25-Feb	Owner Objectives & Managing By Metrics
Wed	27-Feb	Guest Speaker - Leasing - Matt Gregory - NAI Ohio Equities
Mon	4-Mar	Capital Expense Planning
Wed	6-Mar	Exam #2
Mon	11-Mar	Spring Break - OSU
Wed	13-Mar	Spring Break - OSU
Mon	18-Mar	Development - Guest Speaker - TBD
Wed	20-Mar	Tenant Move In/Tenant Move Out
Mon	25-Mar	Limiting Liability at Managed Properties
Wed	27-Mar	Bid Process, Evaluation & the Service/Vendor Contract
Mon	1-Apr	The Importance of the Tenant Relationship/Ownership Relationships
Wed	3-Apr	Multi Family Management - Guest Speaker - Nick Harpster - Link APM Discussion of Property Photos
Mon	8-Apr	Asset Management/Development - Guest Speaker - Andy Weeks - VanTrust RE

Wed	10-Apr	Enhancing Value (IRV)
Mon	15-Apr	Time Management in a Fast Paced Environment Leadership Styles Careers/Final Thoughts
Wed	17-Apr	Exam Review
Mon	22-Apr	Exam #3