GETTING AN INTERNSHIP:
TIPS FOR SOPHOMORES

The #1 way that Fisher students secured internships for after their Sophomore year was NETWORKING. This includes:

- Making a contact on my own
- Finding contacts through family and friends
- Meeting a company representative after a student organization presentation
- Student organization case competition, sponsored by employers

HOW FISHER STUDENTS GOT INTERNSHIPS AFTER THEIR SOPHOMORE YEAR:

<table>
<thead>
<tr>
<th>Method</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Networking</td>
<td>49%</td>
</tr>
<tr>
<td>Career Fair on campus</td>
<td>21%</td>
</tr>
<tr>
<td>Handshake</td>
<td>9%</td>
</tr>
<tr>
<td>LinkedIn</td>
<td>8%</td>
</tr>
<tr>
<td>Office of Global Business</td>
<td>6%</td>
</tr>
<tr>
<td>Previously worked there</td>
<td>3.5%</td>
</tr>
<tr>
<td>Company or career website</td>
<td>3.5%</td>
</tr>
</tbody>
</table>

ADVICE FROM FISHER STUDENTS:

- Start early – be proactive
- Have the basics ready to go: good resume, LinkedIn profile, updated Handshake profile
- Get interview ready: QUIC, mock interviews with friends
- Network:
  - start with family and friends – they know you and want to help
  - contact places you’ve worked before
  - use the OSU alumni network – through LinkedIn
  - attend student organization meetings that bring in company speakers
  - research companies – apply directly to their web sites, use LinkedIn to look for alumni who work there
- Keep an open mind: any real work experience is valuable even if not directly related to your major and helps for your next internship
- Look for company sponsored programs for sophomores
- Get outside your comfort zone – put yourself out there
- Be persistent – follow up

Information presented here is based on a survey given to Fisher students who interned after their sophomore year.
Advice from Sophomore Interns

“Make any and every extra effort / contact. As you’ll learn at the career fair, most employers prefer to hire older students with some experience. It is a bit of a risk on their end to hire someone so young, so you need to stand out and really show some dedication and passion for the position. Getting your first internship is the hard part, then others will be much easier to land in the future.”

“Think ahead and plan. Use the Fisher resources such as practice interview questions.”

“Go to [student organization] meetings where companies you’re interested in are presenting and apply for the position- even if they say you’re too young.”

“Don’t give up, use LinkedIn, it’s alright to take an internship in a company you may not be 100% interested in or in a role that isn’t in your major; you gain valuable experience and you can leverage it to shift roles within the company.”

“Talking to people. Friends of parents, Fisher kids who have had internships in the past, anyone you can possibly think of. It doesn’t matter if you’re interested in their industry or not because they might have a connection elsewhere. Reaching out to people and networking can sound intimidating... Just talk to anyone in the business world to find out how easy it is to hold a phone call about the work experience. If you talk to enough people and ask for career advice or help you’ll get an opportunity to learn internship positions they have/know about that would be a good fit for you.”

“Go to as many career fairs as are offered. Even though it is very unlikely to have any positions for freshman/sophomores at career fairs, students get an idea of how to talk to recruiters and learn the type of questions they should be asking during their internship search. Also, never get down on yourself, you will definitely hear a lot of ‘Nos’. But, take each conversation as a learning moment and fix your approach for the next opportunity.”

“NEVER GET DOWN ON YOURSELF. YOU WILL DEFINITELY HEAR A LOT OF ‘NOS’. BUT, TAKE EACH CONVERSATION AS A LEARNING MOMENT AND FIX YOUR APPROACH FOR THE NEXT OPPORTUNITY.”