

Quarterly Professional Development Seminar

February 19, 2010

10:30 a.m. – Noon

**“The Evolution of The Kahiki Performance System:
From Crisis to Operational Excellence”**

Alan Hoover, President & CEO, Kahiki Foods

What would you do if everything in your new manufacturing plant is going wrong and costing far more than planned? How do you move forward after your founder and CEO suddenly passes away? What do you do when you lose 55% of your hourly workforce in a single day? These are some of the challenges that Kahiki Foods faced during the past five years. Alan Hoover will share the amazing story of Kahiki’s journey from a “burning platform” in 2005 to achieving operational excellence today. This presentation will focus on how to establish the management framework, which tools to utilize, roles and responsibilities, and how this can be used for any company to achieve operational excellence.



Alan Hoover joined Kahiki Foods in 1999 as senior vice president of Sales and Marketing, and in November 2005, he was named president and COO. Prior to joining the team at Kahiki Foods, Hoover spent 21 years in the food packaging business with Sonoco Products, International Paper, and Pactiv. Hoover has led the company’s adoption of Lean/Six Sigma manufacturing practices, the development of the Kahiki Performance System, and has played a key role in helping the company achieve a 32.9% CAGR over the past decade. Hoover served on Kahiki’s Board of Directors for several years. He also serves on the Board of Directors for The National Frozen and Refrigerated Foods Association and is chair of the Convention Committee. Hoover is also an Advisory Board member for Coalescence, a minority-owned dry blending company based in Gahanna, Ohio.