

Judy (Zijing) Zhang

Fisher College of Business, Ohio State University
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EDUCATION

Ohio State University, Fisher College of Business, OH, USA Ph.D., Quantitative Marketing	Aug, 2018 - Present
University of Maryland, College Park, MD, USA M.A., Information Systems	Aug, 2016 – Dec, 2017
Worcester Polytechnic Institute, MA, USA M.A., Marketing	Aug, 2014 – May, 2016
Shanghai University of Finance & Economics (SUFU), China B.A., International Business	Sep, 2010 – Jun, 2014

WORK UNDER REVIEW

- **Using Text Analysis in Parallel Mediation Analysis**, with Alice (Hongshuang) Li and Greg Allenby, in preparation for third-round review at *Marketing Science*

WORK IN PROGRESS

- **Using Text Analysis in Serial Mediation Analysis**, with Alice (Hongshuang) Li and Greg Allenby
- **Using Synthetic Control to Understand Consumer Response to Price Change**, with Alice (Hongshuang) Li and Greg Allenby

RESEARCH INTERESTS

- Substantive: Parallel Mediation, Serial Mediation, New Technologies
- Methodology: Bayesian Inference, Econometric Models, Causal Inference

PRESENTATIONS

- “Using Text Analysis in Serial Mediation Analysis”
 - Scheduled for ISMS Marketing Science Conference, Miami, FL, June 2023
 - Production and Operation Management Society (POMS) Conference, Orlando, FL, May 2023
 - Mittelstaedt & Gentry Doctoral Symposium, University of Nebraska-Lincoln, Nebraska, April 2023
- “Using Synthetic Control to Understand Consumer Response to Price Change”
 - Haring Symposium, Indiana University, Bloomington, IN, April 2022

HONORS AND AWARDS

- Mittelstaedt & Gentry Doctoral Symposium Fellow, University of Nebraska-Lincoln, Nebraska, April 2023
- AMA-Sheth Foundation Doctoral Consortium Fellow, The University of Texas at Austin, 2022
- Haring Symposium Fellow, Indiana University, 2020 & 2022
- Quantitative Marketing and Structural Econometrics Workshop Fellow, Northwestern University, 2019

TEACHING INTERESTS

Marketing Research, Marketing Analytics, Text Mining.

RESEARCH & TEACHING EXPERIENCE

Fisher College of Business, Ohio State University	
Teaching Assistant, <i>Analytics of Micro Marketing Data (MBA)</i>	Sep, 2022-Dec 2022
Fisher College of Business, Ohio State University	
Graduate Research Assistant	Sep, 2018 – Present
Fisher College of Business, Ohio State University	
Instructor, <i>Marketing Research (Undergrad)</i> , Evaluation: 4.78/5.00	May, 2021-Aug, 2021
Fisher College of Business, Ohio State University	
Instructor, <i>Marketing Research (Undergrad)</i> , Evaluation: 3.92/5.00	May, 2020-Aug, 2020
Robert H. Smith School of Business, University of Maryland	
Teaching Assistant	Jan, 2017 – Dec, 2017
User Experience and Decision-Making Lab, Worcester Polytechnic Institute	
Research Assistant	Sep, 2014 - May, 2016
Institute of Consumer Behavior Science, SUFE	
Research Assistant	Aug, 2012 – Apr, 2014
Business School, SUFE	
Teaching Assistant (MBA Course: Advertisement)	Nov, 2013 – Jan, 2014

DOCTORAL COURSEWORK

Marketing

Consumer Behavior	Rebecca Reczek
Recent Advancements in Marketing Research	Greg Allenby
Bayesian Analysis (Audit)	Greg Allenby
Prescriptive Analysis (Audit)	Greg Allenby

Marketing Models I
Marketing Models II

Nino Hardt
Alice Li

Statistic

Statistical Theory I
Statistical Theory II
Applied Statistics I
Applied Statistics II
Advanced Computational Statistics
Causal Inference

Yunzhang Zhu
Mario Peruggia
Jennifer Sinnott
Matthew Pratola
Lo-Bin Chang
Bo Lu

Economics

Microeconomics Theory IA
Microeconomics Theory IB
Microeconomics Theory IIA
Microeconomics Theory IIB

Dan Levin
James Peck
Lixin Ye
Huanxing Yang

SOFTWARE SKILLS

R, SPSS, Latex, Qualtrics

REFERNCE

Greg M. Allenby

Helen C. Kurtz Chair in Marketing
Professor of Marketing and Statistics
The Ohio State University
Email: allenby.1@osu.edu
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Hongshuang (Alice) Li

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The Ohio State University
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Rebecca Walker Reczek

Berry Chair of New Technologies in Marketing
Professor of Marketing
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